

CAREER MOTIVATORS

- 5 = very important to me,
- 4 = important to me
- 3 = average importance to me
- 2 = less than average importance to me
- 1 = not very important to me

CAREER OPPORTUNITY

- 5 = Meets ALL of my aspirations
- 4 = Meets most of my aspirations
- 3 = Meets half of my aspirations
- 2 = Meets only some of my aspirations
- 1 = Meets none of my aspirations

CAREER MOTIVATORS	Score 1-5 (a)	CAREER OPPORTUNITY	CAREER WEIGHTING	CAREER OPPORTUNITY	CAREER WEIGHTING
		Offer - MD CSG		Offer - other job at CSG	
		Score 1-5 (b)	(a) x (b)	Score 1-5 (b)	(a) x (b)
Working in the Telco field	4	5	20	2	8
Working in the Software Industry	2	5	10	1	2
Role 20 miles of where I live	5	2	10	5	25
Earning in excess of £x,000	5	4	20	2	10
Liking my Manager	4	3	12	5	20
Office environment	3	4	12	1	3
Autonomy	3	1	3	5	15
Development	4	4	16	2	8
Pay for performance company	3	3	9	1	3
Expanding at 25%+ per year	3	5	15	1	3
Friendly people	5	5	25	5	25
Where I can be a leader			TOTAL = 152		TOTAL = 122